RFP Title: Medical Benefit Plans

RFP Number: 20-01

QUESTIONS AND ANSWERS

1. Will you accept an electronic signature for the physical submission of Attachments 2-8? We're very sorry, but the court is not set-up to accept digital signatures yet. Pursuant to California statute, electronic signatures have to meet certain standards, and we have not implemented an accepted method at this time.

- 2. Rate guarantees page 4 letter "T" of RFP letter from USI: Can you advise if rate caps are currently in place? If so, what is the amount of the rate cap? The 2nd year rate cap that was effective 1/1/2019 is as follows: Blue Shield: 8.7% +; Kaiser: +15% (actual renewal was -1.67%).
- 3. Optional funds page 4 letter "Z" of RFP letter from USI: Can you advise if optional funds are currently included with the incumbent carriers? No, they were included in the first year proposal for \$40,000. Please include optional funds for your first and second year proposals.
- 4. Performance Guarantees page 4 letter "AA" of RFP letter from USI: Can you advise if performance guarantees are currently in place? If so, are financial penalties part of the performance guarantees if they are not met? Blue Shield: Included for 2018 but not for 2019 due to membership level not being met. Kaiser: Performance guarantees included for both 2018 and 2019. There are financial penalties if metrics are not met.